

Fast Track to Supervisor

Nancy Ann Wartman & Ruth Smith, 2003

Why? Income, recognition, travel contests, good friends, example for your children, prove to someone you can, personally rewarding, helping others ...

When? In 3 months! You can build your group now & promote in 3 months!

How? Decide & make a commitment to yourself & your family.

Plan your work; work your plan!

Month 1

BOOK a fun schedule of events.

2-3 events per week = less than part time hours.

Think "outside the box" for event leads.

RECRUIT lots.

Know what you have to offer. Be confident it is great.

People want to be part of something successful. Portray success.

Listen to see how UBAH can fit their wants & needs.

Reassure. "I don't think I could do this." = "Do you think I could do this?"

Give ownership. "This is what comes in your kit."

Close the deal. "The next step is ..."

Month 2

CONTINUE a fun booking schedule & recruiting.

Remember your income can build to \$THOUSANDS per month.

It is worth the extra effort now.

Stay upbeat & share a positive attitude.

Act like a Supervisor.

HELP your new recruits feel comfortable with their 1st events & new biz.

Set goals with them to Bronze by the end of next month.

\$700 net personal sales & \$2000 net group sales.

Month 3

STAY IN TOUCH w/ new recruits & help encourage their enthusiasm.

Keep contact with upline & other successful people for support & advice.

Watch net sales & deadlines closely.

Plan extra to cover cancellations & mistakes.

\$700 net personal sales & \$2000 net group sales.

5 + Bronze personal recruits

PROMOTE to Supervisor! This is a small investment with huge potential. **Keep in mind the benefits & rewards** for you, your family, other families, your communities there & nationwide.

Make a difference for the future!

Share! Enjoy! Laugh! Listen! Learn! Care! Help! Believe! Smile!

